



**Only the best** 

"Does this help the customer work better? We ask ourselves this question each and every day. Because it's the only question that matters.

It is why we exist — to contribute to our customers' success by helping them work better."

Pierre Somers, CEO Walter Surface Technologies **It's the Walter Way.** Whether in the transportation, oil and gas, or food and pharmaceutical industries—wherever there is metal to be worked, finished or cleaned—our mission is to deliver the best products so customers can do their best work and achieve success. We're Walter Surface Technologies.

# "We use the best products because it does have an impact on our business."

Nick Lesey, CN



**The Walter story.** For more than 60 years, Walter has been providing the high-performance products and solutions needed for maximum industrial **productivity**. Walter's unsurpassed **safety** standards have consistently helped industry avoid unplanned downtime while, at the same time, building worker confidence and increasing efficiency.



**The story continues with ongoing innovation.** Walter meets the challenge of **sustainability** with environmentally-safe products for materials cleaning—without compromising productivity. And, as the industry seeks **measurability** to improve quality assurance, Walter is delivering ever-evolving, ever-more-advanced methods to collect and analyze data.



**Walter provides the best products, from start to finish.** Walter leads the way in offering products that span the entire metalworking process end to end—from prepping to working to finishing and cleaning. And, for each step of the process, Walter provides only the highest-performing products, from abrasives to power tools all the way to lubricants and cleaners.

## "Working with the best products gives you an edge against the competition."

Brian Attwood, Custom Metal Inc.

#### The new green is orange.

Bio-Circle harnesses the power of nature to clean metal parts using live micro-organisms to ingest grease and oil. Nature Boost uses natural extracts to remove the most stubborn contaminants—paint, ink, adhesives, resins, rubber marks, tar, carbon, soot, and more.



#### How partnership increases productivity.

Using the synergy of four interconnected components—Walter's bucket program, productivity reports, product demonstrations and safety seminars—our Partnership in Productivity program helps customers increase efficiency and boost productivity.



### "Productivity is what businesses are looking for."

Chester Collier, Senior Vice President, Walter Surface Technologies

#### How the bucket program and productivity reports work.

Walter collects used abrasives, brushes and tooling materials from end-user facilities. The contents are analyzed, solutions found and recommendations made in a detailed productivity report compiled just for that customer.



"Walter helps us save time and money and that's what it's all about."

Andrew Leblanc, Ronsco, Inc.

**How product demonstrations and safety seminars help.** Walter representatives are trained to listen, make suggestions, then let customers see for themselves how well our products work. And, since safety is key to productivity, Walter works on-site to customize safety seminars to suit each facility best.

Our customers inspire us to work harder and smarter. Walter products are considered the best in the industry. And we're committed to keep on innovating and to continue to deliver **only the best**.









#### See why Walter Surface Technologies is the best choice.

With state-of-the-art facilities and a presence in nine countries across three continents, Walter is a global presence with a sharp focus—to contribute to our customers' success by helping them work better.

Learn more at walter.com



Scan code to watch our video and see what makes Walter the best.

Call us at

US: 1-866-592-5837 Canada: 1-888-592-5837 to talk to a representative or set up an appointment at your facility.



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